

January 26, 2015



To Whom it May Concern:

Donna Noyce was under my direct supervision while working for Ganis Credit Corp, a division of Deutsche Financial Services, in the Freeport NY regional office from 1999 to 2001. I was national sales manager for about a dozen district offices located in the major boating and yachting centers of the US, and the company had been lending on recreational products since 1980.

As District Manager, Donna was responsible for generating boat and yacht loans for consumers, which included sourcing leads, obtaining credit application packages, and signing customer for loans. Leads were primarily from local yacht brokers and boat dealers with whom Donna established trusting relationships and earned their referral business. Some loans were a result of Ganis Credit Corp's presence at boat shows where Donna worked the booth and sold customers on the benefits of financing the boat or yacht purchase. The territory was a competitive one, with many well-established lenders in the market, yet Donna presented herself well.

Donna's performance was based on meeting monthly volume and revenue goals, which were created specifically for her market and based on economic conditions and seasonality. Donna performed all duties as expected and had a steady track record of achieving her goals.

Please don't hesitate to contact me directly at 714-473-8523 if I can be of any further service.

Warm regards,

**STERLING ACCEPTANCE CORPORATION**

*Peggy Bodenreider*

Peggy Bodenreider  
Regional Sales Manager

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June 13, 2014

To Whom It May Concern,

I am pleased to provide a recommendation for Donna Noyce. I have worked directly with Donna for more than 10 years. During this time, I learned to rely on her for her tremendous work ethic, talents, and ability to deal with virtually any situation.

I totally relied on her marketing skills and expertise to provide to our clients exactly what they needed to accomplish their business goals. She is an expert marketer, with a solid understanding of the nuances of successful marketing campaigns. She is also an excellent communicator, always able to help our clients totally understand the processes we used to grow their ROI.

With each of the many projects she worked on, Donna proved to be a stickler for detail. She worked tirelessly to assure clients were not just satisfied, but elated with the work provided.

Because of her exceptional work ethic, she regularly exceeded all possible expectations by completing projects not only on schedule, but with every detail covered. No matter the time frame we worked with, she always submitted projects without hesitation and on time.

Our work together came to an end upon my recent retirement, but I am confident that Donna will be successful and make a great addition to any organization.

Sincerely,

*Wanda Grindstaff*

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To Whom It May Concern:

Donna Noyce is one of our highly valued, veteran Presenters. All Presenters at Reminder Media are commission-based outside sales representatives.

In the role of Presenter, Donna attends real estate office sales meetings as a guest speaker to share our marketing program with the goal and intent to sell our program to the agents. Typically, this is a one-call close sale.

During her time with us, Donna has enrolled several hundred agents into our program. She has worked with companies such as Coldwell Banker, Century 21, Exit Realty, Keller Williams, and countless others, both large and small.

I would describe Donna as a creative, intelligent, passionate professional who shares her knowledge and expertise freely. Her values come across in her sales as she genuinely cares about her clients. She is very dynamic with excellent communication and presentation skills. We have received a great deal of positive feedback from clients that Donna has brought to us.

In closing, Donna has presented to groups ranging from 6 to 90 attendees, and has produced sales closing ratios as high as 100%. Her contract has continued to renew as her sales performance always meets or exceeds expectations. We hope Donna will continue to be a part of our team for a long time to come. However, it is with great confidence that I would never hesitate to recommend her for any other sales or management role as I know she would over deliver.

If you have any questions, please feel free to contact me.

Best,

*Carey Baillou*

Carey Baillou  
ReminderMedia  
Extension 444



**Mary Kurek , Author, Speaker, Consultant  
Networking & Marketing**

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Developer of The Ideal Network Club

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February 8, 2008

Donna Noyce is one of the hardest working business women I've met. I've had the pleasure of collaborating with Donna on professional projects and find her to be ethical, and tireless in her efforts to create value for her clients. She truly embodies the attitude of "going the extra mile" when it comes to service. As a former Chamber of Commerce Executive Director and a networking expert who is constantly asked for connections to good business people, I have to say that I never hesitate to recommend Donna.

Mary Kurek  
President, Mary Kurek, Inc.